



Gene Kirkconnell

(205) 789-0726 genekirkconnell@gmail.com 800 Reynolds Crest Vestavia Hills, Alabama 35242

March 25, 2016

Jack Granger - President & Auctioneer
Granger, Thagard & Associates, Inc.
1806 Oxmoor Road, Birmingham, AL 35209
(205) 936-5288 Mobile
(205) 326-0833 Work
(205) 803-4104 Fax
Jack@GTAuctions.com
<http://gtauctions.com/>

Jack,

I enjoyed working with you and your team in March 2016 to liquidate the piece of property I owned in Loxley, Alabama. A few things about the process stand out:

- ▶ You took the time to meet with me several times to make sure I understood the auction process and how it differs from a traditional listing with a real estate agent.
- ▶ You also met with my wife to educate her and answer her questions.
- ▶ Your connections and experience with various locales throughout the state helped to assure me that, although we were both in Birmingham, the sale of my property hundreds of miles away was receiving the attention it needed.
- ▶ You, Candace, and Gregg were consistently friendly, patient, and professional throughout the process.
- ▶ Most importantly, Gregg did an excellent job of bringing the sale home after our online auction didn't produce the initial result for which we had been hoping.

Folks who may be frustrated with initial attempts to sell a property or who want to turn it over more quickly should consider sitting down with you over a cup of coffee to learn how an auction can help them. Even if they decide an auction isn't for them, they will have heard some very entertaining stories and made a new friend.

Thanks for all you and your team did to make my sale successful!

Gene